

Contract Types (in 8 minutes!)

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Ιρις

Iris



Styles

- Infinite range of contracts. Limited only by imagination.
- Unit price
- Lump sum
- Unit price
- BOOT
- TURNKEY
- Etc etc etc

2. From Adversarial to Relationship Contracting (1)

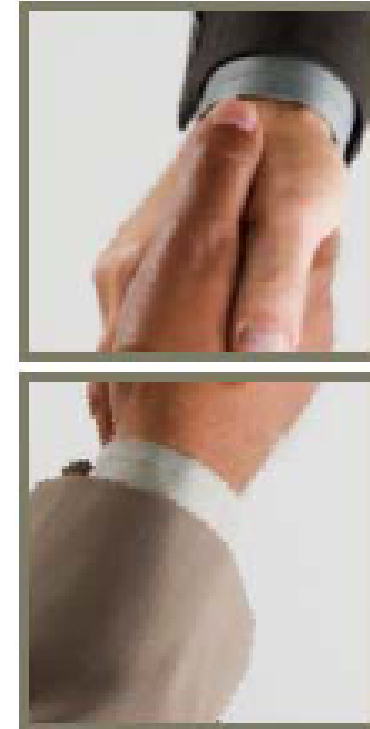
Relationship (**)

Increase use of



Relationship Contracting Principles

- Alliancing
- Build-Own-Operate
- Build-Own-Operate-Transfer (BOOT)
- Partnering
- GCCM
- Design-Build
- Low – bid (DBB)



Adversarial

(**) After Henneveld

(*) - Which would you rather?

From - ALTERNATIVE CONTRACTING & DELIVERY METHODS 2009,
John Reilly P.E., CP.Eng.

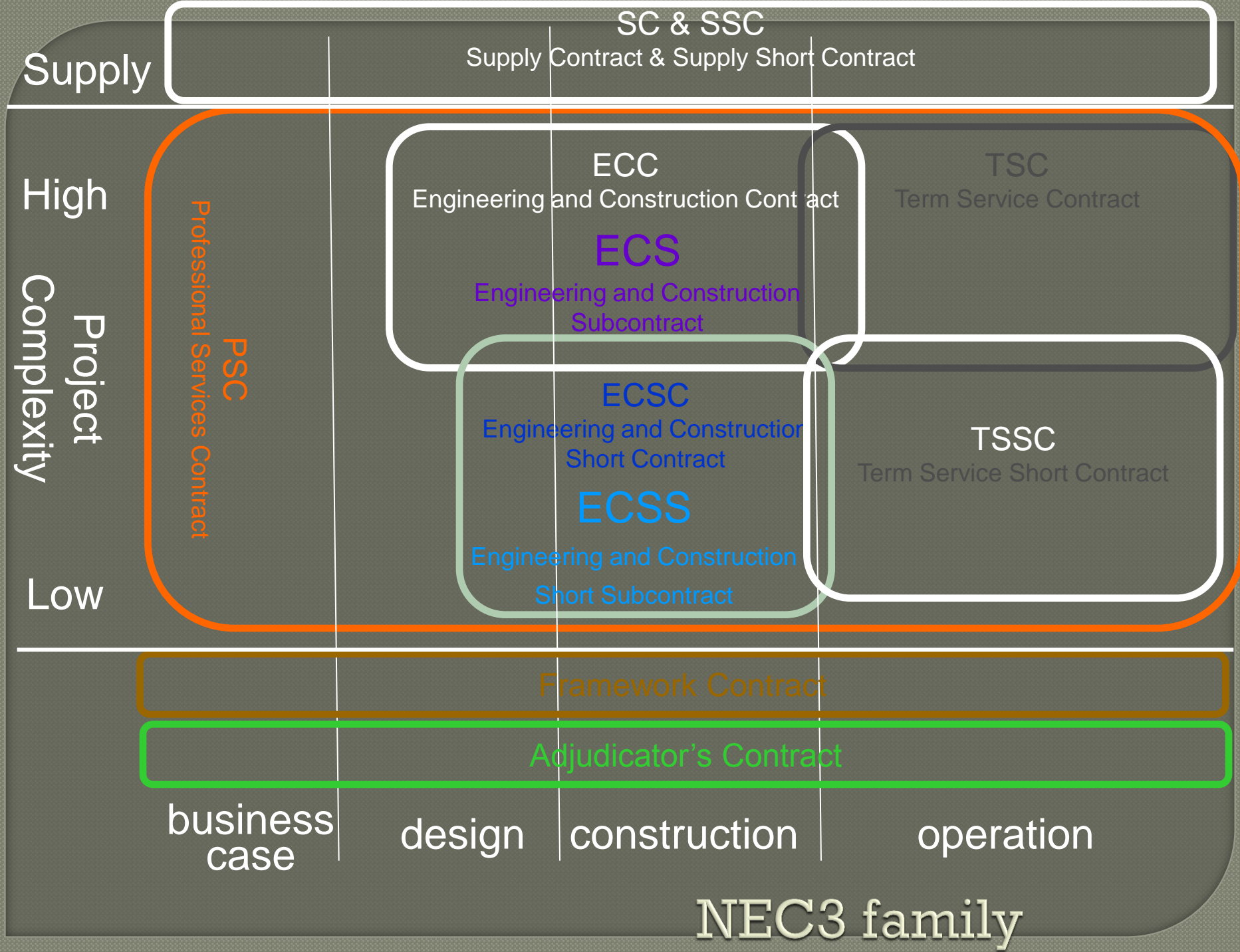
John Reilly Associates International

Each Have Features

- FIDIC
- NEC3
- Swiss
- Onorm B2203-1
 - TBM – part 1
 - Conventional – part 2
 - (preference - Geotechnical engineer from designer - results daily)
- Etc etc etc

NEC3

- ◉ Developed
- ◉ Great dispute provisions



FIDIC

- ◉ Well known
- ◉ Different “books”
- ◉ New subsurface contract under development
- ◉ Broadly accepted and understood
- ◉ Good dispute clauses

Key Features

- ⦿ Ground Reference Conditions?
- ⦿ Dispute Clauses?
 - Time frames
 - methods
- ⦿ Risk apportionment?
 - Ground conditions
 - Financial
 - Regulatory
 - insurance

WARNING

- ⦿ Do not *cut and paste* from one contract to the next.

Discussion

